

Willis Towers Watson Global Marine

Delivering global expertise locally

Our Global Marine team of 600+ professionals, operates out of specialist hubs world-wide and handles over USD 3.5 billion of premium annually.

Global Marine is comprised of four specialised teams:

- **Shipping and Maritime Industries** - Hull & Machinery (H&M), Protection and Indemnity (P&I) and Special Risks (Marine Liabilities)
- **Cargo**
- **Specie:** Fine Art, Jewellery, Cash Management
- **Global Asset Protection:** Superyachts, Bloodstock (inc Livestock and Aquaculture) and Private Clients

Did you know?

The **containers** on just **one ship** would stack up to nearly **7,500 Eiffel Towers.**

The **maritime** industry is essential to the global economy as over **90%** of **world's trade** is carried by sea.

A container ship travels the equivalent of **3/4** of the way to the **moon and back** in one year during its regular ocean voyages.

Horses' born in the **Northern Hemisphere** all have **1 January** as their **birthday** while horses born in the **Southern Hemisphere** consider **1 August** their special day, helping breeders keep track of the horses' age.



The **'Antwerp diamond heist'** was one of the largest diamond heists in history. The vault was thought to be impenetrable by **10 layers of security**, including infrared heat detectors and a lock with 100 million possible combinations. **The diamonds remain unrecovered.**



The **largest ships** can store **745 million bananas.** That's about one for every person in Europe and North America.

1828

A lot has happened since 1828, not only do we have a powerful heritage, we aim to be at the forefront of innovative commercial enterprises... more recently our team has built the first blockchain programme, introduced captive analytics to the marine industry and created innovative insurance solutions for marine ecosystems.... Why not contact our Global Marine colleagues to find out more?

Global Marine proposition



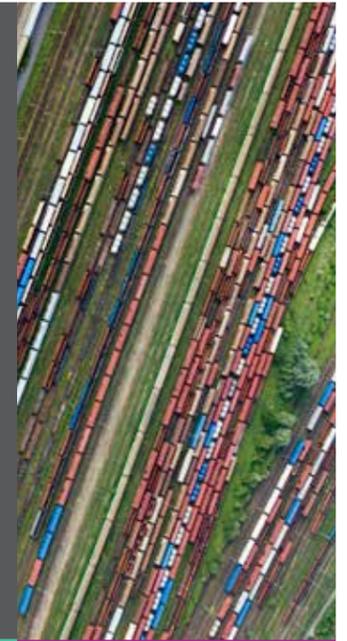
Knowledge and experience

Strategic understanding of your industry, evidenced by the deep experience within the team.



The power of innovation

Marine industry knowledge and client insight driving innovation - see our response to future trading challenges - such as blockchain and smart contracts.



Global capabilities

A global team of 600+ marine experts supporting your opportunities across our marine centres of excellence.



Market strength

Competitive pricing and coverage enhancements maximised by coordinated access to the global marine insurance marketplace.



Market analysis

Insightful market selection based on settlement performance, loss prevention and emergency response as well as financial security.



Beyond the marine transaction

As your risk adviser we have a connected approach to risk, providing guidance on all aspects of your operation, whilst optimising total cost of risk.



Supporting you at critical times

Clear, effective advice and support in the event of a major loss, provided by our claims advisory and in-house adjusters.



Creating partnerships

Working together to harness your position as the best advocate of the risk, early selection and choice of the most appropriate strategic insurance partners, irrespective of global location.



Understanding our Global Marine world

Shipping and Maritime Industries



The Shipping and Maritime Industries team works with large clients in the marine and shipping industry to provide global risk consulting expertise across a variety of services including:

Hull & Machinery (H&M): Coverage for the physical loss or damage to a vessel and liability following collision.

Protection and Indemnity (P&I): Covers a shipowner's third party liabilities for damage caused to cargo, crew etc and risks of environmental damage such as oil spills and pollution.

Special Risks: Insurance solutions for a wide range of marine related risks and operations, from ports and terminals, shipyards to contractual and marine third party liabilities.

Cargo



A cargo policy can cover anything in transit against theft, damage, piracy and more, frequently on an "all risks" basis.

Insuring excess of USD 500bn of cargo values annually including **specialised industries:**

- Automotive
- Commodities and petrochemicals
- Hi-tech
- Logistics and supply chain management
- Luxury brands
- Mining and metals
- Not for Profit organisations
- Pharma and life science
- Project cargo and construction
- Rejection
- Retail
- Satellites transport and pre-launch risk
- Shipper's interest
- Subsea

Global Asset Protection



Superyachts: Bespoke solutions designed to cover the many exposures needed for the operation of a client's yacht, including physical damage, sub-sea operations, liability to third parties and crew medical insurance.

Bloodstock: This niche area focuses on the placement of high value horses and large, complex equine schedules. This also includes Livestock, protection defending livelihoods, and Aquaculture covering ever evolving marine life risks.

Private Clients: Providing a wide ranging insurance solutions for your prized personal assets including homes, automobiles, yachts, fine art and collectables and other valuables.

Specie



Insurance solutions for high value, high risk items. Cover provides indemnity to the Insured for Physical loss or damage to Insured Property arising from all risks, unless specifically excluded.

Cash Management: Covers clients' contractual liability including long-term storage where required and physical damage to ATMs.

Jeweller's Block: Protection from the mine to the time it's worn by the end recipient and every stage in between.

Fine Art: Protecting the art world from physical loss or damage, title, valuations and attribution risks through to professional liability for sale of fakes or forgeries, cyber and digital art.

Global expertise, delivered locally

Our Global Marine model is to best serve our clients locally, with a Global placement strategy to access the best available terms and conditions.

This integrated and truly global approach is backed by decades of knowledge allowing us to offer global expertise through any point of contact at a local level, no matter where your marine risk may be.

