

WILLIS EMPLOYEE BENEFITS

Willis

PARTNERSHIP SERVICES



As the world faces uncertain financial times, many organisations have seen mass redundancies and predictions of high future unemployment rates in Australia abound. As a result, top calibre candidates are currently considering employment changes with extreme caution, making it highly challenging for employers to secure the best talent.

Therefore, now more than ever, it is important for employers to be considered an “Employer of Choice”. The type and relevance of employee benefits you offer can help to ensure you are perceived as such. Willis’ specialised Employee Benefits Practice can create tailored employee benefits solutions to meet the needs of any industry sector and any size of business.

Our **Core Services** remain extremely popular options for employers (see inset box, left). However to meet market demand and truly support our clients in their quest to be seen as an “Employer of Choice” we have developed the following range of **Partnership Services** that can be incorporated into an overall employee benefits package.

OUR CORE SERVICES

- Employer Superannuation Solutions
- Group Life, TPD and Salary Continuance insurance
- Key Person insurance
- Business Succession Planning
- Personal Risk

OUR PARTNERSHIP SERVICES

Health and Wellbeing



Seminars, health checks and other employee health support services for staff that deliver tips on how to live a more healthy lifestyle and achieve a better work / life balance, leading to higher productivity / lower absenteeism.

Corporate / Personal Training and Coaching



Access to a learning and development consultancy that works with organisations to build the skill and effectiveness of individuals, strengthen the performance of teams and assist in creating constructive organisational cultures.

Mortgage Broking & Debt Advisory



Our alliance with a leading edge finance and mortgage intermediary will ensure you source a customised finance package that will save you valuable time and money, and help you secure the property of your choice.

Salary Packaging and Novated Leasing



This service offers employees the opportunity to increase their disposable income by using pre tax money to pay for some personal expenses that would otherwise be met by post tax income. This can operate in the areas of superannuation, in-house benefits, remote housing benefits and technology (laptops, PDA's). This service also includes the outsourcing of the management and operational work associated with the packaging programs.

Executive Financial Planning



This service allows senior members of your organisation to receive tailored strategies that will assist them realise their objectives in relation to wealth accumulation, retirement and investment planning and estate planning. The ability to access expert advice in these areas will be seen as a compelling benefit by your senior employees.

Corporate Health Insurance Services



Health Insurance Consultants Australia Pty Ltd (HICA) specialise in the development and implementation of customised Health Insurance Plans for Corporate, SME's and professional Associations. HICA has developed a diverse and innovative range of corporate health plans aimed at providing high value, administratively simple solutions to suit all organisations.

Disclaimer

While all reasonable skill and care has been taken in the preparation of this document it should not be construed or relied upon as a substitute for financial advice. No warranty or liability is accepted by Willis Employee Benefits Pty Ltd its shareholders, directors, employees, other affiliated companies for any statement, error or omission. Willis Employee Benefits Pty Ltd ABN 68 059 019 911 AFSL 233764 Registered Office Level 5, 570 Bourke Street, Melbourne, Victoria, 3000. www.willis.com.au

To discuss how Willis Employee Benefits can tailor a package of Partnership Services and Core Services to meet your organisation's needs, please contact us today:

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EVERYDAY, AUSTRALIAN ORGANISATIONS FACE CHALLENGES IN ATTRACTING AND RETAINING THE BEST TALENT.

EVERYDAY, OUR PARTNERSHIP SERVICES HELP CLIENTS TO OVERCOME THOSE CHALLENGES.

ASK YOURSELF THESE QUESTIONS TO IDENTIFY HOW THEY COULD HELP YOUR ORGANISATION.

Health and Wellbeing

- Do you currently invest in workplace health services for your employees and / or executive team?
- Government subsidies for workplace health programs are soon to be offered at State (VIC) and Federal levels. Would you like to know more?
- Would you consider commencing or expanding a workplace health program in order to access government funding?

Corporate / Personal Training and Coaching

- How confident are you that your people have the knowledge and skills your organisation needs to succeed in tough times?
- Are your leaders avoiding many of the issues they most need to confront?
- Are you creating a culture of accountability or abdication?

Mortgage Broking & Debt Advisory

- Are your key staff always receiving the best home loan advice and home loan offers currently available in the market?
- If YES - Which bank are you aligned with and are you interested in providing one key relationship for your key staff providing them access to professional advice and choice from a wide panel of lenders?
 - If NO - Would you be interested in finding out more about a market leading mortgage advisory service we can offer your key staff? Are your staff always receiving the best home loan offers currently available in the market?

Salary Packaging and Novated Leasing

- Are you interested in ways an employee's salary can be structured to expand their benefits without costing you more?
- Have you had demand from employees wanting to salary package / sacrifice to such benefits as a novated lease, superannuation, income protection, etc?
- Would you be interested in reviewing the alternative options available for employer provided vehicles your organisation may have?

Executive Financial Planning

- Would your senior employees value a Financial Planning Service facilitated by their employer?
- Would they be more productive if they knew their financial goals and strategies were tailored to their life circumstances?

Corporate Health Insurance Services

- Do you have a staff health insurance plan?
- With a changing market, would you like our Health Insurance Consultants to provide an impartial review at no cost?
- Would you like our Health Insurance Consultants to provide an obligation free proposal for the introduction of a corporate staff plan that is administratively simple, high in value and will be perceived by your employees as a worthwhile benefit?

CALL WILLIS EMPLOYEE BENEFITS TODAY ON 03 8681 9869 TO DISCUSS YOUR ORGANISATION'S NEEDS.