

Willis New Zealand is part of the Willis Group, one of the world's largest and most established professional firms specialising in:

- § Insurance broking and claims management
- § Risk consulting and management solutions
- § People risk services for employees

We have a proven track record over 45 years in New Zealand, with experienced professionals giving the right advice supported by an outstanding international network of expertise.

### New Zealand Industry Focus & Expertise

Our teams in Auckland, Wellington and Christchurch offer our services to organisations of various size and risk profile across New Zealand's main industrial and economic sectors, with a focus on a wide range of industry specialisms:

§ Agriculture & Horticulture	§ Financial Services & Professions	§ Transport & Logistics	§ Science & Research
§ Central & Local Government	§ Food & Beverage	§ Manufacturing & Engineering	§ Sport, Leisure & Entertainment
§ Construction	§ Forestry & Fishing	§ Property Owners & Managers	§ Technology, Media & Telecommunications
§ Energy & Minerals	§ Franchising	§ Retail & Wholesale Trade	§ Tourism

Particular emphasis is placed on professionalism and the basics of providing reliable and expert advice for all insurance broking requirements. Areas of defined expertise that support our core offering include:

- § Financial and executive liability risk advice and insurance for service professionals including solicitors, barristers, accountants, bankers, financial advisors, insolvency practitioners, surveyors, valuers, estate agents, auctioneers, engineers, architects & specialist industry brokers or agents
- § Mergers & Acquisitions
- § People Risk solutions comprising employee benefits, workplace risk, expatriate risk, and specialist Life & Disability Insurance
- § Alternative Risk Transfer, and Captive design, advice & management
- § Risk consulting including property risk and loss control, business impact & interruption analysis, business continuity management
- § Risk Management for Motor Vehicle Fleets

### The Willis Cause

- § We thoroughly understand our clients' needs and their industries.
- § We develop client solutions with the best markets, price and terms.
- § We relentlessly deliver quality client service.
- § We get claims paid quickly.

... With Integrity

### Clients Before Contingents

Willis continues to take a unique and unprecedented stand amongst major insurance brokerage firms against the acceptance of contingent commissions, paid by insurers to intermediaries. For our Interactive website dedicated solely to this cause go to [www.clientsbeforecontingents.com](http://www.clientsbeforecontingents.com)

### Willis New Zealand Limited

[www.willisgroup.co.nz](http://www.willisgroup.co.nz)

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