

GUERNSEY

SUPERVISORY AUTHORITY

Guernsey Financial Services Commission

LEGISLATION

Insurance Business (Bailiwick of Guernsey) Law, 2002, Protected Cell Company Ordinance 1997 and amendments thereto.

Guernsey also has company migration legislation enabling the migration of companies to and from jurisdictions with equivalent legislation in place.

CURRENCY

£ Sterling

LICENCE APPLICATION

Data required includes business plan, financial projections, proposed directors and managers, proposed policy wordings, reinsurance agreements, claims histories and margin of solvency calculation.

REPORTING REQUIREMENTS

Annual return including audited financials

CAPITAL AND SOLVENCY

A minimum paid up capital of £100,000 is required for an insurance captive establishing in Guernsey. A captive is required to maintain an adequate solvency margin in respect of its entire business, which corresponds to the assets free of all foreseeable liabilities. However, in March 2008 the GFSC introduced the concept of Own Solvency Capital Assessment (OSCA). The intent of this new capital regime is for the board of an (re)insurer to assess the appropriate solvency margin required in respect of all risks (not just insurance risk) that each company faces.

FEES AND ANNUAL COSTS

Application fee Captive, Protected Cell Company (PCC) or Incorporated Cell Company (ICC): £3,900

Application fee per Cell: £1,100

Stamp duty: Nil

Management fee Captive: £30,000 – £40,000

Management fee own PCC or ICC: £20,000

Management fee Cell in a third party sponsored PCC: £25,000 (These costs are typical costs but can be higher for more complex insurance programmes).

Audit fee: (min) £5,000

Insurance licence: Captive, PCC or ICC £3,900

Insurance licence Cell in a third party sponsored PCC or ICC: £1,280

Directors fees: £5,000

Annual validation fee Captive: £500

Annual validation fee Captive ICC's and PCC's: £750

TAXATION

Nil for Captives, PCC's and ICC's.

MARKET ACCESS

Insurance may be written on a non admitted basis direct in respect of risks located in the U.K. and other territories where non admitted insurance is permitted.

TIME ZONE

Guernsey is located off North West coast of France and shares the same time zone as the U.K.

The Willis logo is displayed in white serif font on a dark blue rectangular background. The background of the entire page features a dynamic, abstract image of light streaks and energy waves in shades of blue, purple, and yellow.

WILLIS MANAGEMENT (GUERNSEY) LIMITED

Willis is one of the leading firms of international insurance brokers specialising in the field of captive insurance companies and their management.

Captive development and feasibility studies are carried out by our teams of consultants. Our captive management service platform enables clients to entrust the management of their insurance company to our local operation, where our personnel will provide all the underwriting, accounting, compliance and company secretarial expertise they require.

Willis Management (Guernsey) Limited integrates Willis' global expertise with an exceptional local delivery platform and service team.

Our services include:

- Aligning captive activity to parent's strategic aims.
- Coordinating brokers, insurers, reinsurers, auditors and bankers.
- Providing clear information and advice for executive decision making.
- All aspects of routine captive management and administration including:
 - Insurance Management
 - Accountancy
 - Company Secretarial
 - Corporate Governance and Compliance
 - Banking and Investment

MAIN CONTACTS



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Richard joined the Willis captive team in July 2004, and leads one of our three client service teams and is responsible for the new business and marketing activity for Willis Management (Guernsey) Limited. Richard is responsible for the account directorship of a number of client companies, and participates regularly in captive feasibility and consultancy projects. Richard has 25 years experience in the insurance industry, including 18 years within the London insurance broking market, undertaking a number of different client servicing and product development roles, both on the direct and reinsurance side.



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Dominic joined Willis in 1995 following eight years working as an underwriter in the London insurance market. He is CEO of Willis Management (Guernsey) Limited and Chief Marketing Officer and in charge of all consulting activity across the Willis Global Captive Practice. Dominic has extensive experience in the establishment and management of captives and niche insurance companies, underwriting a diverse range of corporate risks and third party/customer insurances.