

**Steve Saporito CPCU**

**Managing Director**

**Willis Enterprise & Risk Finance Practice**

Steve Saporito leads the Willis Enterprise & Risk Finance practice. He has more than 25 years of experience in the large account sector, including 18 years in the management and delivery of risk consulting services in the Middle East, Asia and UK. Over the past eight years he has specialized in Enterprise Risk Management (ERM).

Steve joined Willis in 1992 to head up the large account consulting practice in Asia. While in Asia he was responsible for delivery of risk and insurance consulting services to large government business and privatized infrastructure (owners and lenders). He also managed the Singapore regional office.

In 1998 Steve relocated from Singapore to head up Willis' Enterprise Risk Management consulting operation in London. This unit delivered customized (non-transactional) solutions for business risks of large UK multi-nationals. Upon repatriating to the US he took on a similar role with Zurich Financial Services in managing US operations of their newly formed enterprise risk consulting unit.

Prior to joining Willis, Steve was employed by another global broking firm for 15 years. His roles during this period included managing the Global Business Unit for the Mid-West US, large account development in Northern Asia (while based in Hong Kong and Seoul) and four years in the Middle East (Saudi Arabia) where he was responsible for establishing and managing risk consulting and broking services in the oil and petrochemical sector.

Steve earned his BBA from Colby College. He has attended the Executive Education course at MIT's Sloan School of Business and has written articles and spoken on risk assessment processes in ERM.