

Pamela F. Ferrandino
Executive Vice President
Willis North America

Pam Ferrandino is an Executive Vice President co-leading the Willis NA Casualty Practice. Along with her co-leader, Pam works with our North American Client Advocates, casualty marketing teams and insurers on complex issues requiring assistance in the structuring, program design, collateral negotiation and placement of risk in the global marketplace. Additionally, she supports Willis in such areas as thought leadership, information exchange, and training to enable WNA offices deliver effective and efficient access to global capital to meet our clients' needs.

Pam brings an extensive casualty background blending the complement of experiences covering traditional casualty insurance/reinsurance, alternative risk solutions and risk finance. She joined Willis in 2004 as a Senior Vice President in Willis Risk Solutions. Previously, she was Vice President, Alternative Reinsurance Solutions at Guy Carpenter. She began her insurance career with The Hartford, where she held a variety of senior positions in their Casualty product lines including underwriting, captives, new product development, the creation of short- and long-term client partnerships, and distribution management. In her last position with The Hartford, Pam was Director of National Client Practices.

Pam earned a Bachelor's degree from the University of Connecticut with a concentration in Finance and Marketing. She has been a speaker at various industry conferences for casualty, risk financing, alternative risk, captives, captive utilization and risk management.