

A Buyer's Guide to the Risk Finance Bazaar - FIN302

Monday, 3:30 pm - 5:00 pm

During soft-market cycles, insurance buyers are tempted to regard contingent capital as a commodity. But each capital delivery mechanism—primary and excess insurance, reinsurance, capital market solutions, risk retention groups, mutuals and captives—possesses its own unique attributes of structure, contract and performance. In this session, risk professionals will discuss the pros and cons of alternative sources of risk financing, including breadth of coverage, cost of risk, year-on-year stability and volatility of terms, administrative requirements, counterparty security and contract certainty. We will examine methodology of evaluation and choice with anecdotal examples, and the offerings will be compared through the universal language of finance for the benefit of all senior organizational decision makers.

Speaker(s):

[Bill Panning](#)

Executive Vice President
Willis Re

[Kevin H. Kelley](#), CPCU

Chairman and Chief Executive Officer
Lexington Insurance Company

[Soubhagya Parija](#)

Director, Enterprise Risk Management
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