

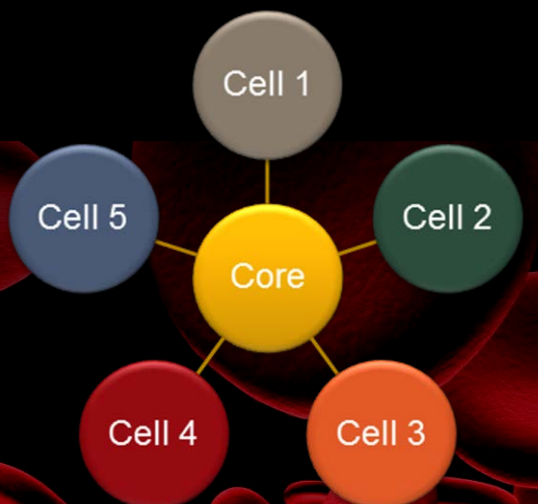
# FALCON PCC

Falcon Insurance PCC Limited is a protected cell company privately owned by Guernsey residents and licensed by the Guernsey Financial Services Commission (GFSC). Being privately owned, the Company is able to offer cell users more flexibility and independence than the traditional broker sponsored facilities.

## WHAT IS A PCC?

A PCC is a company which allows assets and liabilities to be legally segregated and protected from other assets and liabilities within the same company.

This enables multiple cell users to operate different businesses through the same legal entity, whilst isolating the assets and risks attached to each business from other cell users. Therefore should anything adverse happen to one cell, the other cells' assets are protected.



## POTENTIAL USES FOR A PCC CELL

There are no restrictions regarding the type of business that can be undertaken by a cell but a business plan must be submitted to the GFSC for approval. Below are some examples of the potential uses for a PCC and the types of business that could be undertaken:

- An intermediate or alternative step for clients considering the possibility of establishing their own captive
- Access to reinsurance markets including terrorism pools such as Pool Re
- Niche products where conventional market cover is unavailable or expensive
- Joint venture undertakings
- Special purpose vehicles
- Commutation of captive programmes
- As a reinsurer for customer services, e.g. extended warranty, mobile phone guarantees etc.

## ADVANTAGES OF A PCC CELL

- Entry and exit costs – it is much more cost effective to establish and close down a cell since it does not involve the creation of a stand-alone entity
- Operating costs - because of the centralisation of functions within one company, a cell offers substantial savings on annual management
- Management time – a cell reduces the formal management and administrative time of running a stand-alone company
- No minimum capital – the cell will need to be funded adequately to cover the minimum margin of solvency and risk gap, but this may be well below the minimum required for a stand-alone captive insurance company

Willis

## WHO WILL MANAGE THE BUSINESS OF THE CELLS?

Willis Management (Guernsey) Limited (WMG), a specialist captive insurance manager, will undertake the day-to-day administration.

WMG have been a driving force in the Guernsey captive management market for more than twenty five years during which time they have built up a strong reputation as an innovative and well-managed organisation that operates to the highest standards of corporate governance, regulatory and legal requirements. WMG are part of the Willis Captive Practice that employs over 120 dedicated staff managing insurance companies in all major reputable domiciles.

## WHY GUERNSEY?

- Guernsey is the niche market for PCCs
- Reputable and effective regulation to attract and control insurance business
- The leading European captive domicile
- Quickly and easily accessible from the UK

## WHAT NEXT?

Willis will provide all the advice you need. Whether we are your existing brokers or not, our specialist team can quickly determine whether a cell solution might suit you. If so, we can provide you with a fully costed feasibility study which, if you so decide, we can then take to full implementation and ongoing management.

## FOR FURTHER DETAILS PLEASE CONTACT:

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