

# Construction Services

# Willis

## Willis Advantages – Construction Safety Management Consultants

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Preventing losses may be the one of the most direct ways for a construction company to improve profit margins.

All contractors need a systemic management process – a safety program – to minimize and if possible eliminate loss. Successful safety management starts before a project begins. It requires safety considerations to be built into the construction process. If and when a loss does occur, post-loss best practices should be in place to help ensure the loss is minimized or mitigated. A safety program should provide tools to help you learn from your loss experiences as well as those of your peers and to modify physical or behavioral elements as much as possible to prevent similar future events. Safety programs provide a structure for you to address issues such as mold, asbestos and construction defects as well as new, high-profile risks such as welding rod fumes and treated wood exposures. To make them reality, safety programs must be granted the same level of management involvement and commitment as issues of quality, cost, scheduling and profit.



### Keys to Successful Safety Management

A successful safety management process consists of 12 key elements.

- Executive management involvement and commitment
- Establishment of individual and collective responsibility and accountability
- Development of safety planning, pre- and post-loss, for each project
- Detailed recordkeeping and performance measurements
- Substance abuse screening
- New employee orientation
- Employee buy-in: full support of the process
- Self-assessment program
- Modified duty/return-to-work program
- Crisis management program
- Planning and implementation of safety protocols for high-hazard activities, e.g., trenching, excavating, blasting, crane operations, working at heights, etc.
- Subcontractor management

### What a Willis Safety Professional Can Do for You

#### Mission

Our mission is to assist clients in minimizing the potential for losses to personnel and property through education and continuous development

of a comprehensive safety management process. This involves formulating a strategy by assessing our clients' operations, applying specialized knowledge and expertise as well as coordinating internal and external services and developing performance metrics all in an effort to support the clients' business objectives.

### Contact

If you are interested in additional information on how Willis can support your safety management efforts, contact Sherwood Kelly of the Construction National Practice at 615 872 3451, [kelly\\_vs@willis.com](mailto:kelly_vs@willis.com).

## How We Can Assist You

**Planning for an Accident-Free Environment.** We assist in developing safety management processes that ensure success.

**Working with Your Owner, CEO and Senior Management Team.** We help your leadership recognize the benefits of a professionally guided safety management program.

**Risk Management Assessment.** Improve your understanding of what drives your risk experience.

**Human Resources.** We introduce you to systems for screening and avoiding post-hiring problems related to substance abuse, poor motor vehicle record (MVR), etc.

**Fleet Management.** Expert management of fleet and business exposures helps minimize losses from motor vehicle incidents.

**Recordkeeping and Performance Measurement.** Your data can work *for* you when used to track performance and improve accountability. We utilize metrics to benchmark safety performance to national averages and peer groups.

**Subcontractor Management.** With the tools and expertise we provide our clients, they can work with subcontractors to instill best practices without exposing their own organization to additional liability.

**Modified Duty/Return-to-Work.** Assist you in developing a plan for returning employees to productivity as quickly as possible, which can lead to reductions in the cost of injuries over time.

**OCIP/CCIP.** We help you develop a site-specific program that includes a safety management process.

**Crisis Management.** Every crisis should be dealt with quickly, thoroughly and decisively.



## Willis Advantages

### **Glocal Service**

Global resources + local delivery = *Glocal* service. Our One Flag service model supports direct delivery of our global resources through our local teams.

### **Willis Construction Risk Management Conference**

Each spring our construction clients are invited to attend a conference that examines state-of-the-art best practices and coverage issues in risk, safety and claims management for the construction industry.

### **Safety Professional Consultants**

Willis has the finest professionals available to support our construction clients. Many are degreed professionals with outstanding construction backgrounds. They offer in-depth experience in specialties such as residential, mining, marine, wrap-up and tunneling.

### **Willis Construction Safety/Claims Web Site and Bulletin Board**

Our Construction Safety/Claims web site offers more than 800 safety-related documents for easy upload plus helpful links to other sources of information. One such link is to the Willis Construction Safety Network (WCSN), which publishes an electronic newsletter of lessons learned in the construction industry as well as other topical information.

### **Office Roundtable Sessions**

We offer half-day risk management sessions for Willis clients on subjects of current interest.