

CATASTROPHE BOND FOR AMERICAN STRATEGIC

WCMA acts as Sole Structuring Agent & Sole Bookrunner on American Strategic Insurance cat bond

\$200 million

March 2014



Gator Re Ltd.

\$200,000,000 Series 2014-1 Class A
Principal-at-Risk Variable Rate Notes
Due January 9, 2017

**Sole Structuring Agent and
Sole Bookrunner**



Transaction Overview

- **American Strategic Insurance is the sponsor of a \$200 million catastrophe bond**
 - Florida-based primary insurer that specializes in writing personal lines
 - Writes the following business: Homeowners, Dwelling, Condominium Owners and Renters policies
- **Represents a milestone for American Strategic Insurance as a first time catastrophe bond sponsor**
 - 34 month transaction provides indemnity protection against Named Storms and Severe Thunderstorms
 - Overall coverage is provided via two sections with a shared limit
 - Section A provides indemnity, per occ. coverage against Named Storms and Severe Thunderstorms
 - Section B provides indemnity, annual aggregate coverage against Severe Thunderstorms only
- **Deal was oversubscribed and upsized from the initial \$125 million**
 - Priced below initial price guidance due to strong investor demand
- **Transaction offers multiple benefits for American Strategic**
 - Diversifies and increases its source of reinsurance capacity
 - Establishes a valuable relationship with the capital markets
 - Reduces post-event counterparty credit risk with fully collateralized cover
 - Structured as 'shelf' offering, with ability to structure efficient follow-on deals in the future

Willis Capital Markets & Advisory Role

- **WCMA acted as Sole Structuring Agent and Bookrunner**
 - Delivered first class structuring expertise to design a state-of-the-art catastrophe bond
 - Well coordinated roadshow in Zurich, London, Bermuda and the U.S.
 - Leveraged relationships with extensive investor base to achieve attractive pricing
 - Proactive project management to minimize administrative burden of the sponsor
 - Leveraged third party vendor relationships to deliver cost-efficient structure