



## News Release

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### Willis Advises on Five of the Top Ten Property Deals of 2013

**London, UK, February 17, 2014** – Willis Group Holdings (NYSE: WSH), the global risk adviser, insurance and reinsurance broker, is pleased to announce that the Willis Transaction Services Team, part of Willis FINEX Global, provided insurance advice for five of the top ten biggest real estate deals in the UK last year.

The largest property deals in 2013 according to leading commercial property resource, *Estates Gazette Interactive's* London Offices Database were:

Address	Purchaser/Leaser	Price
Broadgate Estate	GIC	£1.7bn
More London	St Martins Property Corporation	£1.7bn
Shell Mex House	Sirosa	£610m
Ropemaker Place	AXA Real Estate Investment	£472m
The St Botolph Building	Deka Immobilien Investment	£470m
Paddington Central	British Land	£470m
Devonshire House	Ponte Gadea Group	£400m
5 Canada Square	St Martins Property Corporation	£383m
King's Cross Central	AXA Real Estate Investment	£318m
30 Gresham Street	Deutsche Asset Management	£310m

Commenting on the successful year, Brian Hendry, Executive Director, Willis Transaction Services, said: "We have seen that the involvement of transaction insurance services across the full spectrum of Real Estate transactions continues to increase. The use of this insurance product and advice in such transactions can be an extremely valuable means of bridging the risk requirements between buyers and sellers in a deal negotiation."

#### About Willis Transaction Services Team

The Transaction Services Team is part of Willis FINEX Global, a division of Willis providing specialist advice and services to clients for Financial, Executive and Professional Risks. The Transaction Services Team develops traditional Warranty & Indemnity cover for all industry sectors as well as seeking new and innovative ways to mitigate risks arising out of corporate transactions. As part of the services, the team provides tailor-made or bespoke policies to incorporate all or part of coverages including:

- Warranty & Indemnity / Representations & Warranties
- Loss Mitigation/Loss Capping
- Opinion-based Contingent Risk
- Corporate Tax Indemnity

### **About Willis**

Willis Group Holdings plc is a leading global risk adviser, insurance and reinsurance broker. With roots dating to 1828, Willis operates today on every continent with 18,000 employees in over 400 offices. Willis offers its clients superior expertise, teamwork, innovation and market-leading products and professional services in risk management and transfer. Our experts rank among the world's leading authorities on analytics, modelling and mitigation strategies at the intersection of global commerce and extreme events. Find more information at our website, [www.willis.com](http://www.willis.com), our leadership journal, [Resilience](#), or our up-to-the-minute blog on breaking news, [WillisWire](#). Across geographies, industries and specialisms, Willis provides its local and multinational clients with resilience for a risky world.