

# News Release

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## **Willis and The Sullivan Group Form a Strategic Alliance**

### ***Offering Improved Clinical Risk Management Products and Services***

**New York, NY, July 9, 2007** – Willis Group Holdings (NYSE: WSH), the global insurance broker, and The Sullivan Group, a leading provider of risk management solutions for the healthcare industry, today announced the creation of a strategic alliance to provide Willis healthcare clients with additional and enhanced cutting-edge clinical risk management products and services. The Sullivan Group was founded by President and CEO Dan Sullivan, MD, JD to help the healthcare industry establish best practices, enhance patient safety, and reduce medical errors and the resulting exposure to malpractice litigation.

The Sullivan Group has successfully developed a systematic approach to risk management and patient safety in the emergency department, including sophisticated bedside risk management tools that significantly improve patient safety. Those same approaches will be utilized in future risk management products and services for the medical specialties of primary care and others.

Willis Healthcare Practice leader **Kevin Downs** said, "This alliance combines The Sullivan Group's demonstrated innovation in creating clinical risk management educational programs, systems, and software that demonstrably reduce risk and improves claims experience along with the Willis Healthcare Practice's established capabilities and leadership in addressing all of the components that impact our healthcare clients' total cost of risk. Willis' alliance with The Sullivan Group helps us deliver risk mitigation services to physician groups, a segment of the healthcare industry where we are seeking to expand our presence."

Commenting on the alliance, **Dr. Sullivan** said, "Willis has demonstrated a keen awareness of the most vital issues in patient safety, quality and healthcare risk management. We are honored that they have chosen us to work with them to expand their current clinical risk management services to their clients. Their knowledge of the risk management challenges faced by the healthcare industry will enhance our products and programs."

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### **About The Sullivan Group**

The Sullivan Group's patient safety and risk management system combines web-based risk and safety education programs, intelligent medical records for physicians and nurses, and a web-based clinical audit tool to help medical professionals decrease errors and improve patient outcomes. The Sullivan Group serves more than 500 hospitals, healthcare organizations, and insurance companies nationwide. For more information, please visit [www.thesullivangroup.com](http://www.thesullivangroup.com), or call 1-866-Med-Risk.

### **About Willis**

Willis Group Holdings Limited is a leading global insurance broker, developing and delivering professional insurance, reinsurance, risk management, financial and human resource consulting and actuarial services to corporations, public entities and institutions around the world. Willis has more than 300 offices in some 100 countries, with a global team of approximately 16,000 employees serving clients in some 190 countries. Additional information on Willis may be found at [www.willis.com](http://www.willis.com).

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