

# News Release

Contact:

Investors: Kerry K. Calaiaro  
+1 212 837-0880  
Email: [kerry.calaiaro@willis.com](mailto:kerry.calaiaro@willis.com)

Media: Dan Prince  
+1 212 837-0806  
Email: [daniel.prince@willis.com](mailto:daniel.prince@willis.com)

## **Willis *Marketplace Realities* 2007** **“Adaptation, Innovation and the Insurance Marketplace”** **March 2007 Supplement**

**New York, NY, March 2, 2007** – The US Property/Casualty industry will produce an underwriting profit for the year 2006, with an estimated combined ratio in the low 90s, according to Willis Group’s *Marketplace Realities 2007* publication. The mild Atlantic Hurricane Season is cited by industry observers as a major ingredient of that result – along with rates and premiums for natural catastrophe perils that were driven to new heights by the frequent and severe catastrophe losses sustained in the 2004 and 2005 seasons. Marketplace conditions continue to be works-in-progress, with many segments experiencing both “hard” and “soft” elements.

This issue of *Marketplace Realities 2007* supplements and updates last November’s issue. It features articles by Willis **Aviation, Private Client Group** (personal property), **Real Estate** and **Specialty Benefits** (travel and accident) Practices – profiling headline events, marketplace developments and sector-specific risk management strategies. Included as well are recently published bulletins and marketplace studies by our **Executive Risks, Environmental, Property** and **Construction** Practices.

The ongoing *Marketplace Realities* series demonstrates our commitment to providing thought leadership for clients and the insurance industry. Those likely to benefit most from today’s publication include **Risk Managers, Treasurers, CFOs, CEOs** and other corporate governance executives.

The *Marketplace Realities 2007* publication can be downloaded at <http://www.willis.com/Extras/Marketplace%20Realities.aspx>.

Willis Group Holdings Limited is a leading global insurance broker, developing and delivering professional insurance, reinsurance, risk management, financial and human resource consulting and actuarial services to corporations, public entities and institutions around the world. Including our Associates, we have over 300 offices in some 100 countries, with a global team of approximately 16,000 employees serving clients in some 190 countries. Additional information on Willis may be found on its web site [www.willis.com](http://www.willis.com).