

# News Release

Contact:

Investors: Kerry K. Calaiaro  
+1 212 837-0880  
Email: [kerry.calaiaro@willis.com](mailto:kerry.calaiaro@willis.com)

Media: Dan Prince  
+1 212 837-0806  
Email: [daniel.prince@willis.com](mailto:daniel.prince@willis.com)

## Willis Group Announces Promotions to North American Leadership Team

**New York, NY, October 6, 2006** – Willis Group Holdings, (NYSE:WSH), the global insurance broker, announced today several significant management promotions strengthening its North American leadership team following the appointment of Don Bailey as CEO of Willis North America. Firmly determined to continue its industry leading growth trends, the unit has named Tom Ealy, Chief Operating Officer for Willis North America; Joe Gunn, Executive Vice President & National Partner, North American Client Development; and Eric Joost, Client Advocacy Leader in North America.

Ealy comes to his new role bringing over 20 years of insurance industry experience. He joined Willis in 2002, and in his tenure with the company led the Chicago office to impressive organic growth and profitability and, in his most recent role, drove Willis' Client Advocacy model across North America. Ealy has an intense appreciation for the complexities that face the Willis client service Associates and intimately understands the day-to-day operations of the company's North American retail network. He will be relocating to New York.

Gunn, promoted to Executive Vice President & National Partner, North American Client Development, will work with offices, practices and business segments to drive a consistent, disciplined and effective sales effort across the US and Canada. He will also take a leadership role in driving a more strategic approach to recruiting and acquisitions. Previously the National Partner for the South Central Region, Gunn brings 14 years in the insurance business to his new role, the last three of which have been with Willis, and has distinguished himself with incredible energy in leading the South Central Region to record growth. He will be relocating to New York.

Joost assumes leadership of the Client Advocacy initiative in North America in addition to maintaining his current responsibilities as North American Middle Market leader. He joined Willis earlier this year and has already made a significant contribution by creating various proprietary tools that will help deliver breakout growth in the Middle Market segment. He brings 20 years of experience across a wide range of industry functions – underwriting, technical product brokerage and sales. Eric is based in Chicago and will work with the Global Client Advocacy Team led by Chris London.

“Drawing on the experience of Tom, Joe and Eric, we have strengthened our North American leadership with the best people in the industry,” said Don Bailey, CEO of Willis North America.

“They know the Willis model, are dedicated to our principles of client service and are truly unmatched in their ability to develop and execute on plans and achieve objectives. In addition, being able to assume their new roles with a seamless transition will ensure a continuity across all our operations.”

Willis Group Holdings Limited is a leading global insurance broker, developing and delivering professional insurance, reinsurance, risk management, financial and human resource consulting and actuarial services to corporations, public entities and institutions around the world. With over 300 offices in more than 100 countries, its global team of 15,400 Employees and Associates serves clients in some 190 countries. Willis is publicly traded on the New York Stock Exchange (NYSE: WSH). Additional information on Willis may be found on its web site: [www.willis.com](http://www.willis.com).

# # #