

# News Release

Contact:

Investors: Kerry K. Calaiaro  
+1 212 837-0880  
Email: [calaiaro\\_ke@willis.com](mailto:calaiaro_ke@willis.com)

Media: Dan Prince  
+1 212 837-0806  
Email: [prince\\_da@willis.com](mailto:prince_da@willis.com)

## Willis Group Focuses on Growth in Southern California

**New York, NY, March 22, 2005** – Willis Group Holdings (NYSE: WSH), the global insurance broker, continues to attract industry leaders strengthening its operations in key geographic markets across North America. Today, with a clear intent on strengthening its business throughout Southern California, the company announces the appointment of Paul Gibbs as CEO of Southern California Operations (Los Angeles, Orange and San Diego counties) and David Fuhrman as CEO of the Los Angeles office.

Both Mr. Gibbs and Mr. Fuhrman bring many years of proven performance in leading and growing operations that serve middle market and multinational companies in all aspects of risk.

Over the course of their careers, Mr. Gibbs and Mr. Fuhrman have been actively involved in recruiting and retaining talented professionals, growing risk practices and designing innovative risk solutions for clients.

Prior to joining Willis, Mr. Gibbs was a Managing Director and Zone Leader for Southwest (Southern California, Nevada and Arizona) operations of Marsh. Mr. Fuhrman was also a Managing Director at Marsh, responsible for the rapid growth of the Los Angeles office's Middle Market Practice.

Both Mr. Gibbs and Mr. Fuhrman are active in the Southern California business community through service on the boards of various philanthropic and business organizations.

Willis is a leading global insurance broker, developing and delivering professional insurance, reinsurance, risk management, financial and human resource consulting and actuarial services to corporations, public entities and institutions around the world. With over 300 offices in over 100 countries, its global team of 14,500 Associates serves clients in 180 countries. Additional information on Willis may be found on its web site: [www.willis.com](http://www.willis.com).

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Editor's Note: Photos available upon request.