

# News Release

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## TOP INSURANCE LEADERS JOIN WILLIS GROUP

**New York, NY, March 23, 2004** – Willis Group Holdings (NYSE: WSH), the global insurance broker, attracting the best people in the insurance industry, continues to strengthen its global management and regional leadership teams with two significant appointments. **Jeanette Scampas** has joined Willis from AIG as Executive Vice President, responsible for Global Information Systems and Global Operations, as well as a member of the Partners Group, Willis' global management team. **Leslie Nylund** has joined Willis from Marsh as New York Regional Executive Officer, Executive Vice President.

Jeanette, who will be responsible for the Group's Information Systems activities and Global Operations on a worldwide basis, joins Willis with over 20 years of high-profile experience in insurance and financial services, particularly in the areas of IS and business process reengineering. Jeanette previously held positions as SVP, Chief Operations Officer and SVP, Chief Information Officer of AIG's Domestic Brokerage Group, and has also held senior positions at Bank America Corporation and Chase Manhattan Bank.

Leslie, an outstanding insurance industry professional with a 23-year track record of growing revenues across a diverse array of business lines, joins Willis from Marsh where she most recently served as a Managing Director with Guy Carpenter. Named on Business Insurance's list of "Leading 100 Women" in 2000, Leslie is charged with building upon the strong foundation that Willis has established in New York. This includes ensuring that the full strength of Willis' global resources are brought to bear for clients, driving Willis' sales culture, and building recruitment and prospect pipelines.

Welcoming Jeanette and Leslie, **Joe Plumeri**, Chairman and CEO of Willis, said, "These two exceptional industry leaders joining Willis is testament to our cutting a different path in the insurance brokerage business that attracts the best in the industry. Their joining us is also an illustration of our commitment to a diverse Willis where everyone's dreams can come true.

"Over the past four years we have invested heavily in IS and Global Operations, as they are fundamental to our efforts to create the world's greatest insurance broker. Jeanette Scampas has the background, the experience and the energy to build on

the progress we have made. Combine that with her supportive and motivational management style and I know she will have a major impact on the Group.”

Joe continued, “Leslie Nylund is a proven winner; she has great drive, tremendous focus on helping clients attain their business objectives and is a strong leader with a commitment to building successful teams. We have a tremendous opportunity to grow our New York office and are confident that Leslie is the right person to do just that.”

Also welcoming Leslie, **Mario Vitale**, CEO of Willis North America, said, “Leslie Nylund is a high energy, high intensity, financially oriented insurance professional. With her well-established ability to grow strong businesses, constant focus on client service and strong carrier relationships, she will fit right in to our Sales Culture and, in short order, will come to personify what we are building here at Willis – the world’s greatest insurance broker. She is driven to achieve great results and we look forward to her contribution.”

Willis Group Holdings Limited is a leading global insurance broker, developing and delivering professional insurance, reinsurance, risk management, financial and human resource consulting and actuarial services to corporations, public entities and institutions around the world. With over 300 offices in more than 100 countries, its global team of 13,000 associates serves clients in some 180 countries. Additional information on Willis may be found on its web site [www.willis.com](http://www.willis.com).

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Editors’ Note:           Photos are available upon request.