

## **Director of Investor Relations Appointed**

Kerry Calaiaro Appointed Investor Relations Director

I am pleased to announce that Kerry Calaiaro has been appointed Investor Relations Director.

In this newly created role Kerry will be responsible for developing and executing a global investor relations program. Among her specific responsibilities will be as lead contact on a day-to-day basis with the financial community, particularly analysts and institutional investors; organizing presentations and other management meetings with investors; and contributing to the production of all financial materials, such as the annual report and quarterly statements.

In all these activities Kerry will play a significant part in educating investors and prospective investors, so that the company achieves maximum long-term stock value.

Kerry is a qualified CPA and was previously Senior Vice President, Investor Relations at Summit Bancorp, where she created a very successful investor relations program for that large regional US bank. Her knowledge and experience of Wall Street will be extremely helpful to us as we move forward with our plans for an initial public offering (IPO) of our shares.

Please join me in welcoming Kerry to Willis and provide her with every assistance in this important position.

Tom Colraine  
Group Financial Director  
12th May 2001